2026 Specialty Pharmacy/Distribution Session

Education & EPPS Programs

ECRM's educational sessions provide EPPS attendees with the opportunity to learn from thought leaders and category experts on a variety of topics aimed at their professional development. These sessions include presentations, moderated panel discussions, special events, workshops, and roundtable discussions focused on category insights and trends, as well as hands-on workshops to help buyers and sellers enhance the effectiveness of their meetings during an EPPS.

Monday, November 16, 2026

Specialty Pharmacy/Distribution Session Roundtables

60 minutes

Monday, November 16th | 4:30 PM - 5:30 PM

This is a great networking event, giving participants the opportunity to discuss relevant industry topics in a roundtable format with fellow industry professionals sitting at the table.
Participants can choose a table with an assigned topic to discuss. After 20 minutes, we will pause and ask everyone to switch to a second table topic.

- CARE Pharmacies (Dean Gruber, Chairman of the Board): Inventory Optimization: Finding the Right Balance
- Orsini (Nick Calla, Senior Vice President, Industry Relations): AI-Assisted Patient Care: Perspectives from Rare Disease Specialty Pharmacy
- Value Specialty Pharmacy (Greg Rodgers, Director, Corporate Trade & Access Strategy): Cost of Goods Strategies: Supplier Optimization, Manufacturer Direct Contracts, Enhancement Programs